



BOARD OF DIRECTORS MEETING

MONDAY, NOVEMBER 17th, 2025

3:00PM to 5:00PM

9th FLOOR CITY HALL (206 S Main St, Greenville, SC 29601)

1. **Call to Order & Opening Remarks**, *Mayor Knox White, Chairman*
 - a. **Approval of Agenda**
 - b. **Approval of Minutes from the September 17th, 2025 Meeting**
2. **Core Business & Operations Status** – *Sam Konduros, President/CEO & GCEDC Team Inputs*
 - a. Team & Culture: Personnel Update - *Konduros*
 - b. Top-Line Economic Development Opportunities Pipeline Breakdown - *Konduros*
 - c. Finance & Compliance Update – *Roger Drew*
 - d. Calendar & Upcoming Events Update – *Michelle Suarez*
3. **Business Plan Development Update** – *CEO & CivicSol Team*
 - a. Purpose Revisited: Goals to be Achieved Through Creation/Implementation
 - b. Current Status of Business Plan Draft
 - c. Next Steps & Engagement Plan through Project Completion
4. **Strategic Updates by GCEDC Core Mission Areas & Priorities** – *CEO & GCEDC Team*
 - a. Innovation & Talent – *Major Partnership Opportunities*
 - b. Business Recruitment & Expansion – *Current Pipeline Analysis & Future Implications*
 - c. Marketing & Business Intelligence – *Introduction of New Tools & Strategic Approaches*
 - d. Systems & Performance – *Implementation of New CRM and Level 10 Meetings*
 - e. Investor Platform & New Revenue Streams – *Goals and Future Milestones/Implementation*
 - f. Inclusivity, Entrepreneurship & Small Business Development – *Grant Programs & Beyond*
 - g. Retail and Existing Business Retention & Engagement – *Deeper Emphasis with Team Expansion*
5. **Board Roundtable Inputs and Engagement Session**
6. **Executive Session (S.C. Code Section 30-40-70)** – 4:30 p.m.

NOTE: GCEDC Board Members will leave the open Board Meeting to conduct an Executive Session which is not open to the public. The Board Meeting will adjourn following the completion of the Executive Session. No action will be taken prior to adjourning the meeting.

 - i. Economic Development / Legal Briefing
7. **Adjourn** – Board Chairman Mayor White